

Clarifications on the queries raised in Pre bid meeting held on 1st March, 2013 at 2:00 pm at IGIB, Mathura Road, New Delhi and via email thereafter from agencies on Request for Proposal for Development of Strategic Roadmap for Translational Research and Innovative Science through Ayurgenomics (TRISUTRA)

S.No	Query	Clarification/Reply
1.	What is the objective behind the study for Development of Strategic Roadmap for TRISUTRA?	Ayurgenomics is a concept of integrated blending of Ayurveda and Genomics. The study will also determine the demand drivers of the Ayurgenomics and suggest innovative and sustainable model for affordable health care.
2.	What is TRISUTRA?	TISUTRA is a unit of IGIB to develop affordable healthcare solutions based on a traditional knowledge of Ayurveda and genomics.
3.	Does the objective TRISUTRA reflect therapeutic perspective in Ayurgenomics?	Objective of TRISUTRA aims at validation and providing scientific evidence to principles/concepts described in Ayurveda for predictive, personalized and pre-emptive approach to health and diseased conditions and integrating it with genomics.
4.	What is the relevance of the examples given in the RFP (Amul & Arvind Eye Care) w.r.t. Benchmarking at Scope of Work(2.2.i)	Amul and Arvind Eye Care are good examples of Cooperative and sustainable models, which have a successful and unique business model in the Indian market scenario. On similar lines, TRISUTRA would require a business model to become sustainable in the field of affordable health care.
5.	How wide is the additional scope of work in the Addendum/ Corrigendum regarding skill and output mapping of IGIB on specific parameters with other similar institutes?	The initial RFP for Development of Strategic Roadmap for TRISUTRA hosted on CDC website dated 10 th December, 2012 will be considered as Phase I and the scope of work for Skill and Output mapping of IGIB as mentioned in the Addendum/ Corrigendum hosted on CDC website dated 22 nd February, 2013 will be considered as Phase II. Further the output mapping of IGIB will be done with Institutions within India.
6.	Will the skill and output mapping of IGIB on specific parameters with similar institutes nationwide be only w.r.t Ayurgenomics Unit or entire IGIB.	The skill and output mapping of IGIB on specific parameters with similar institutes nationwide will be w.r.t. IGIB and will be considered as Phase II as mentioned in clarification of query no 5 above. This will be for IGIB and general and Ayurgenomics in particular.
7.	While benchmarking with similar institutes in the RFP, the focus would be on Indian or global institutes?	The benchmarking will be done with institutions/ organizations globally based on the unique concept and their sustainable model.
8.	Can an organization bid, if it doesn't have 5 years of experience in consulting but the employees of the organization have more than 5 years of experience in consulting?	The bidding agency must have minimum of 5 years of experience in consulting domain as mentioned under 3.1 "Eligibility Criteria" in the RFP.
9.	Does the scope of work entail any form of travel outside of city of project?	Please refer 3.3 "Technical Proposal Content" and 3.4 "Financial Proposal Content" in the RFP.

10.	In benchmarking for best practices, can the list of 20 institutions comprise of international bodies/agencies/institutes?	Please refer clarification / reply under Sr. no 7 above.
11.	In interdisciplinary human resources and training programme, who are the current identified stakeholders considered so by Consultancy Development Centre, DSIR?	Consultant will give a detailed inception report after award of contract taking into consideration all the aspects as per RFP.
12.	In documents and deliverables, what would the Mid-term report deliverable contain?	Please refer 2.5 “Documents and Deliverables” point 2 of RFP.
13.	In 3.1 eligibility criteria, can skill gap and market research studies in other than R& D sector be considered for evaluation.	Please refer 3.1 “Eligibility Criteria” point 2 of RFP.
14.	In proof of turnover mentioned in 3.1 “Eligibility Criteria”, would there be a waiver on submitting an Auditor certificate of Revenues in lieu of submitting Balance sheets and P&L statements, which requires stringent internal approvals to get through?	Please refer to 3.1 “Eligibility Criteria” of RFP.
15.	In “evaluation of proposals”, 1.1 does past experience in international work/study also qualify?	It may be considered provided relevant details as per the RFP are given in the consultant’s proposal.
16.	In “evaluation of proposals”, 1.1 past experience in terms of no of assignments, can client certificate letters or self-certification letters for projects be allowed since certain client engagements have non-disclosure clause?	This shall be as per the requirements mentioned in the RFP.
17.	In “evaluation of proposals”, 4.1 Personnel including skills & competencies. <ul style="list-style-type: none"> • What are the criteria for the different types of personnel that could be required in the delivery of the project, in terms of a) experience years, b) educational qualifications, c) domain / functional expertise, e) skillsets, etc.? • Are there any guidelines on team size, roles of team members? 	The different types of personnel shall have relevant expertise to deliver the assignment as per the RFP. Consultant may propose the team keeping in view the scope of work and deliverables mentioned in the RFP.