



CDC's 17th Batch of Certificate Programme in Management Consulting- March – May 2018

| Day | Description of the sessions | Date (Sunday) | Duration | Faculty |
|------------|--|-----------------------------------|---|--|
| 1. | Orientation Session | 15th April 2018 | 9.00 - 09.30 - Registration 09.30 - 10.00 - Orientation 10.00 - 10.30 - Tea Break | By Consultancy Development Centre |
| | Management Consulting – Concepts and Services | | 10.30 – 12.30 (2 hrs) | Mr. Dipankar Mukherjee Former Manager (Management Consulting) Ernst & Young & Founder and Director Kurios Kind Media Private Limited |
| | Marketing of Management Consulting Services | | 13.00 – 15.00 (2 hrs and half an hour break from 12.30-1300) | |
| 2. | Verbal, non-Verbal Communication for Management Consultants and Negotiation skills | 29th April 2018 | 10:00 – 14:15 (4hrs with 15 min break) | Mr. Sunil Soni Management & IT Practicing Consultant |
| | Presentation Skills for a Management Consultant | | | |
| 3. | Consulting Proposals and Reports | 06th May 2018 | 10:00 – 14:15 (4hrs with 15 min break) | Mr. Sunil Soni Management & IT Practicing Consultant |

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| 4. | The Process of Consulting and Client Management during various stages of Consulting Life Cycle | 27th May 2018 | 10:00 – 14:15 (4hrs with 15 min break) | Mr. Dipankar Mukherjee Former Manager (Management Consulting) Ernst & Young & Founder and Director Kurios Kind Media Private Limited |
| 5. | Practice Session on “Securing and delivering a Management Consulting Assignment” | 10th June 2018 | 10:00 – 14:15 (4hrs with 15 min break) | Mr. Dipankar Mukherjee Former Manager (Management Consulting) Ernst & Young & Founder and Director Kurios Kind Media Private Limited |
| | EXAMINATION * | 24th June 2018 | 10.00 – 13.00 (3 Hours) | Result declaration -30 days to 45 days from the date of examination. Certificate Dispatch - 1 month from the date of result declaration |
| <i>Note: Schedule of Program is subject to change without notice for reasons beyond our control. However, it will be our endeavor to keep improving the content of the programme. The exam date will be changes only if required by CDC only.</i> | | | | |