

MBA in Consultancy Management

Type of Input: Employed professionals working in Consulting and allied business organizations, holding an Integrated First Degree of BITS or its equivalent such as B.E. / M.Sc. in relevant disciplines, with minimum one year work experience in relevant domains. Candidates holding other qualifications such as M.Com. / ACA / ACS may also be considered on a case by case basis.

Duration: Four Semesters

Curriculum Requirements

Completion of the programme would require:

- (a) At least 13 courses (totaling at least 52 units) towards coursework, and
- (b) Project (12 units).

Programme Structure

Management Core (7 Courses)

Course No.	Course Title	Units
MBA ZC415	Financial and Management Accounting	4
MBA ZC416	Managerial Economics	3
MBA ZC417	Quantitative Methods	4
MBA ZG511	Managing People & Organizations	4
MBA ZC411	Marketing	4
MBA ZG521	Financial Management	4
MBA ZG526	Operations Management	4

Consultancy Core (5 Courses)

Course No.	Course Title	Units
CM ZG511	Consultancy Practice	4
CM ZG512	Consulting and People Skills	4
CM ZG631	Strategic Change Management	4
CM ZG523	Project Management	4
CM ZG524	Business Process Analysis	4

Pool of Electives

Course No.	Course Title	Units
BITS ZC471	Management Information Systems	3
CM ZG621	Supply Chain Management	4
CM ZC489	Enterprise Resource Planning	3

Project

Course No.	Course Title	Units
MBA ZG623T	Project	12

**Semesterwise pattern of courses for
M.B.A. Consultancy Management**

Year	First Semester			U	Second Semester			U
I	MBA ZC415	Financial & Management Accounting	4	MBA ZC411	Marketing	4		
	MBA ZC416	Managerial Economics	4	MBA ZG521	Financial Management	4		
	MBA ZC417	Quantitative Methods	4	MBA ZG526	Operations Management	4		
	MBA ZG511	Managing People & Organizations	4	MBA ZG541	Consultancy Practice	4		
	Total			16	Total			16
II	MBA ZG515	Consulting & People Skills	4	MBA ZG623T	Project Elective	12 4(min)		
	MBA ZG634	Strategic Change Management	4					
	MBA ZG523	Project Management	4					
	MBA ZG524	Business Process Analysis	4					
	Total			16	Total			16(min)

Pool of Electives

Course No.	Course Title	Units
MBA ZG513	Enterprise Resource Planning	4
MBA ZG514	Leadership & Managing Change	4
MBA ZG621	Supply Chain Management	4
MBA ZG641	Management Information & Decision Support Systems	5