

Birla Institute of Technology & Science (BITS), Pilani

www.bits-pilani.ac.in
in Collaboration with



Consultancy Development Centre

DSIR, Ministry of Science & Technology, Govt. of India)

offer



MS in Consultancy Management

(Contact Classes at Delhi, Bangalore, Chennai, Hyderabad & Pune
Additional Centres will be opened based on the response.)

Who Should Attend

The programme would be ideal for professionals who:

- Employee of Consulting Firms.
- Working on projects or in Consultancy Division of large PSU's/Corporate
- Providing consulting services to a client organisation
- Individual consultants/Experts/Trainers
- Aspired to work as internal consultants in Corporates
- Wish to make a career in consultancy
- Academicians/Faculty members

Duration : 2 yrs (4 semesters)

Eligibility

- Qualifications**
- Integrated First Degree of BITS or its equivalent (B.E/B.Tech., M.Sc., M.B.A., M.C.A.) or
 - Post graduate degree or equivalent with aptitude for quantitative methods
- Experience**
- Minimum one year of post qualification experience
 - Forwarding of Application – Application to be forwarded by the employer.
 - In case of self employed and proprietary concerns, the applicant should provide an undertaking to this effect.

Fee Structure

Admission Fee : Rs. 15,000

Semester Fee: Rs. 30,000 for each semester of registration

Courses

First Year First Semester

- Consultancy Practice
- Financial Management
- Quantative Methods
- International Business

First Year Second Semester

- Knowledge Management
- Marketing Research
- Management of Technology
- Professional Practice

Second Year First Semester

- Management Information Systems
- Project Management
- Total Quality Management
- Strategic Management & Business Policy

Second Year Second Semester

- Dissertation (Experimental Live Project) to get practical and hands on knowledge on consulting process, tools and practice

Delivery

- **Combination of following pedagogies**

Self Study

- Study material for all the courses developed by experts in the area
- List of Reference, books, Journals, Study reports etc. for each course

- Contact Classes**
 - To be held at the above mentioned centres.
 - Eight days during four weekends (Saturday and Sunday) 9 a.m. – 6 p.m. on each day with lunch break of 45 minutes.
- E-Coaching**
 - Learning through an Interactive Web Portal
 - Course wise mentors to answer the queries of students
 - Databank of queries and answers
 - Effective retrieval tool
- E-Learning**
 - CDC plans to make available course material to students for E-learning in due course.
- Live Project**
 - Consulting assignment (In-house or in association with any consulting organizations) to be facilitated by CDC wherever required.
 - Each Project to be guided by an academic guide (to be provided by CDC) as well as corporate guide
 - Project to comprise problem, diagnosis, intervention and outcome with specific value addition to the area of activity chosen.
 - Evaluation to be done based on mid term progress report, final report and viva-voce.

- Objectives of Programme**
- To expose professionals to Consulting process, practices and tools
 - To impart basic consultancy, project management and comprehensive problem solving skills to professionals and working executives.
 - To encourage professional to opt consulting as a career option
 - To develop skills and expertise for internal consulting in organizations

About Birla Institute of Technology & Science

The Birla Institute of Technology and Science, Pilani is an all-India Institute for higher education deemed to be a University by the Government of India. It is privately supported, fully residential and admits both men and women students. The primary objectives of the Institute are “to provide for and otherwise promote education and research in the fields of Technology, Science, Humanities, Industry, Business and Public Administration and to collate and disseminate in such fields effective ideas, methods, techniques and information”. BITS offers educational programmes at all the 3-tier levels: Integrated First Degree (On Campus B.E./M.Sc etc & Off - Campus B.S. etc); Higher Degree (On Campus M.E. / M.Pharm. etc & Off - Campus M.S. etc) and Ph.D. Degree.

About Consultancy Development Centre

Consultancy Development Centre (CDC) is an autonomous Institution of the Department of Scientific and Industrial Research (DSIR) of Ministry of Science and Technology, Government of India, working towards promoting and strengthening consultancy skill and capabilities including export of services and process cooperation with other countries. CDC is also the nodal agency in the Asia Pacific region for the Technical Consultancy Development Programme for Asia and the Pacific (TCDPAP) a programme promoted by the United Nation Economic and Social Commission for Asia and the Pacific (ESCAP).

Major Organisations that have been benefited in past :

Consultancy:

- Accenture
- Amdocs
- Bechtel India
- Deloitte Touche Tomatsu Rivate India Limited
- Indo Canadian Consultancy Services Ltd.
- M.Dohmen GmbH, Germany

- Hudco Ltd.
- Mecon Limited
- National Hydro Electric Power Corporation
- Powergrid Corporation of India Ltd.
- Rites Ltd.
- Wapcos

Information & Technology:

- NIIT Ltd.
- Oracle India Private Limited
- Perot Systems
- Sap Labs India Pvt Ltd
- Satyam Computer Services
- Siemens Information Systems Ltd.
- Tata Consultancy Services Ltd.
- Wipro Technologies Ltd.

- Omam Consultants
- Pricewaterhousecoopers
- Renaissance Strategic Consultant
- Technopak Advisors

Govt./PSU

- Indian Railways
- MTNL
- National Informatics Centre
- Central Warehousing Corporation
- Engineers India Limited

- Adobe Systems India Pvt. Ltd.
- Alcatel Lucent
- Bharti Airtel Ltd.
- Cisco Systems Inc.
- Ericsson India Pvt. Ltd.
- Flextronics Software Systems
- Genpact
- Hcl Technologies
- Hewlett Packard
- IBM
- Infosys Ltd.
- Microsoft

Others:

- Arihant Education And Research Foundation
- Ashokleyland Ltd
- Cummins Turbo Technologies Ltd.
- Era Constructions (India) Ltd.
- Larsen&Toubro Limited
- Reliance Industries Limited
- Seimenes Power Engg. Ltd.
- Videsh Sanchar Nigam Limited

- Admission Procedure**
- Application form and programme details can be downloaded from the BITS, Pilani website (<http://www.bits-pilani.ac.in/dlp-home>) Completed application forms must be submitted alongwith the requisite processing fee and other documents to :

Dean

**Work-Integrated Learning Programmes Division
Birla Institute of Technology & Science
Pilani (Rajasthan)
PIN: 333 031**

- List of short listed candidates, would be available at www.bits-pilani.ac.in/dlp-home during Mid of June, 2010.
- No separate postal communication would be sent

Short listed candidates shall submit requisite admission and semester fee by the due date as per admission offer letter.

Important Dates:

- Last date of submission of duly filled application - 31st May, 2010
- Announcement of list of admitted applicants - Mid of June, 2010
- Commencement of Course - First week of July, 2010

Contact

Programme Coordinator (MSCM)
Consultancy Development Centre,
India Habitat Centre,
Core - IVB,
Lodhi Road, New Delhi-110003
Tel: 011 - 9811367775 (M)
2468 2055 (D), 24602601, 24601533, 24602915
Fax: 011 - 24602602
Email: ms@cdc.org.in
Website: www.cdc.org.in/login.aspx

Dean
Work-Integrated Learning Programmes Division
Birla Institute of Technology & Science,
Pilani (Rajasthan)
Tel: 01596-242210
Fax: : 01596-244183
Email: dlp-admission@dlpd.bits-pilani.ac.in

Website: www.bits-pilani.ac.in/dlp-home