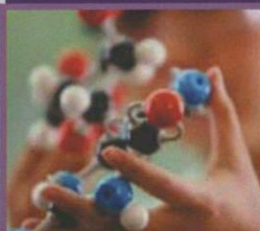


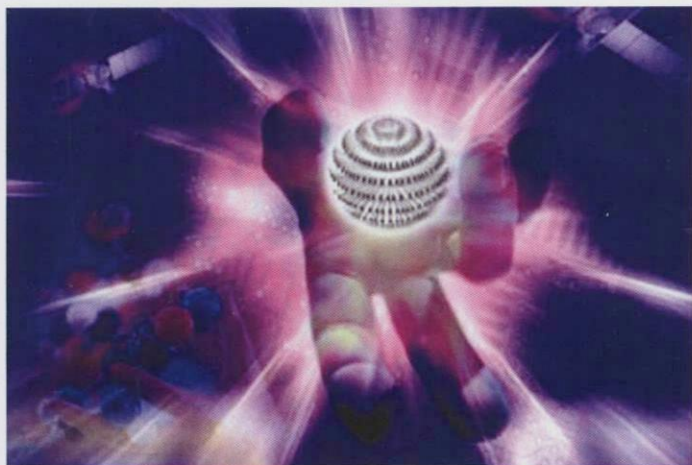


Consultancy Development Centre



Consultancy Development Centre

An Autonomous Institution promoted by DSIR,
Ministry of Science & Technology



ABOUT CONSULTANCY DEVELOPMENT CENTRE

Consultancy Development Centre (CDC) is an Autonomous Institution of the Department of Scientific and Industrial Research (DSIR), Ministry of Science and Technology, Government of India set up for promoting and strengthening of consultancy skills and capabilities including exports and promote cooperation with other countries.



VISION

To be a Knowledge Centre for Professional Services

MISSION

To improve business climate and promote consultancy profession through capacity building, sharing best practices and incorporating quality, integrity and sustainability in Professional Services

OBJECTIVES

- To be the nodal agency on Professional Services
- To promote development of consultancy sector
- To promote Quality, Integrity and Sustainability development in Professional Services
- To enhance capacity of consultants/ experts
- To be export promotion Council of Professional Services
- To be Regulator of Professional Services

THRUST AREAS

- Education
- Capacity Building
- Export of services of Experts/ Consultants/ Technologists/ Scientists
- Promotion of Consulting as a career option among women/young professionals

ACTIVITIES

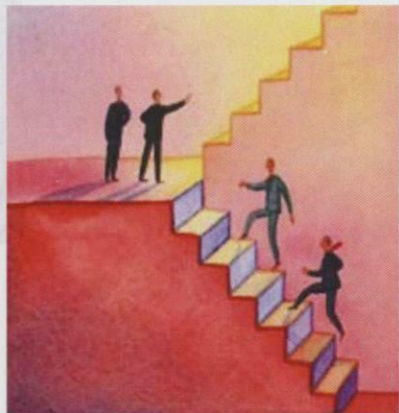
- Education
 - CDC conducts a unique two-year Masters degree Programme leading to MS in Consultancy Management in collaboration with BITS, Pilani



- MBA/Advanced PG Diploma/Certificate Programmes in Consultancy Management in collaboration with Indira Gandhi National Open University (IGNOU)
- Certificate, Diploma and Degree programmes with leading academic institutions through distance education, e-learning being rolled out

b) Capacity Building

- Training and skill upgradation programmes for consultants and clients on
 - Consulting methods
 - Consulting tools and techniques and their effective use
 - Developing proposals in line with international standards
 - Negotiation skills
 - International standards in consulting
 - Entrepreneurship management
- Programmes for strengthening internal consulting capabilities in organisations
- Awareness programmes for clients on Outsourcing services



c) Selection of Consultants

CDC facilitates organizations, especially government ministries, departments and Public Sector Undertakings in selection of consultants through providing the following services

- Inviting Proposals from shortlisted consultants, selected from the database of consultants maintained by CDC
- Preparation of Request for Proposals (RFP)
- Evaluation and finalization of consultant through Quality and Cost Based considerations
- Final recommendation on Techno-Financial Considerations
- Drafting of contract/agreement between consultant and client

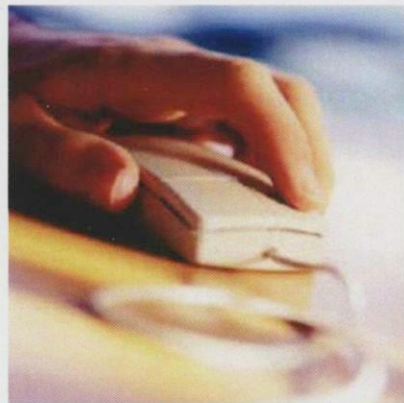
d) Consultancy Business Promotion

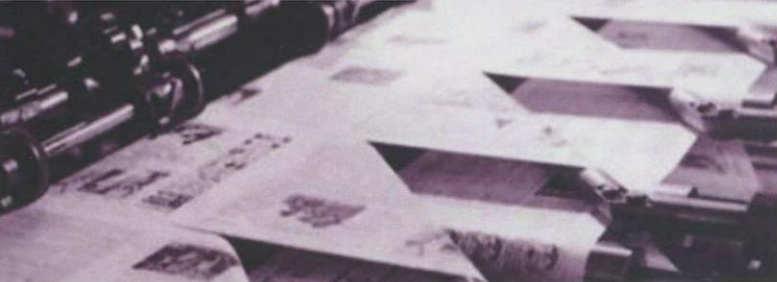
a) Creation, updation and maintenance of a comprehensive database of experts and clients
 CDC has developed a Portal containing information of consultants and experts. The database contains profiles of consulting firms and individual experts. The information is classified in 22 sectors and further in sub sectors and services in each of the sectors. The portal shall be useful for client organizations in identification of experts for their consultancy requirements

b) Dissemination of information on consultancy tenders and related opportunities
 CDC disseminates sector specific information on consultancy opportunities through its e-Newsletter Consultancy Business Opportunities A fast Announcement Service by way of daily email alerts and the information can be retrieved by members based on the sectoral specialization

c) Consultancy as a Career option for Women
 To expose women experts in various disciplines to possibilities of exploring consultancy as a career option, CDC conducts awareness programmes on career prospects in consulting for women. CDC is also working on developing a scheme for financial incentives for women consultants including subsidy for training, travel, infrastructure etc

d) Development of Young Professionals/Entrepreneurs
 To expose young professionals in various disciplines and encourage opting for consultancy as a career option, CDC, besides conducting awareness workshops on career options in consultancy, is working on a scheme to provide start-up support for such





- professionals. CDC also plans to set up consultancy facilitation/incubation centres
- e) Promoting awareness and exposure of Indian consultants through
 - Client consultant meets
 - Promote opportunities for Indian Consultants in national and international forums through business delegations
 - Networking of consultants and clients through Annual Consultancy Congress, Seminars and Interactive Workshops
 - e) **Publications**
The Publications of CDC comprise the following
 - a) Biannual Journal on consultancy titled 'Consulting Ahead'
 - b) Quarterly Newsletter 'Consultancy Vision'
 - c) Reports of Projects and Study assignments
 - d) Proceedings of Training programmes and seminars including conferences
 - f) **Projects and Study Assignments**
CDC undertakes projects and assignments relevant to consultancy development and promotion including consultancy export potential studies. The list of a few on-going studies/projects is as follows:
 - a) Consultancy export potential studies in Vietnam, Latin American countries comprising Brazil, Argentina, Colombia, Mexico and African countries comprising Kenya, Uganda, Tanzania & Zambia
 - b) Consultancy Capabilities and Opportunities in India
 - c) Benchmarking Best Consulting Practices
 - d) Status of Women Consultants in India
 - e) Impact of Consultancy Services provided to Industry by Indian R&D Institutions in the Aerospace and Automotive sectors
 - f) Environmental Consulting in India: available expertise, demand and constraints
 - g) **International Cooperation through the Technical Consultancy Development Programme for Asia and the Pacific (TCDPAP)**
Technical Consultancy Development Programme for Asia and the Pacific (TCDPAP) is a programme promoted by UN-ESCAP for developing consulting capabilities at National, Sub-Regional and Regional levels in the Asia and Pacific Region. The programme comprises 14 Countries of Asia and Pacific region as members. Besides India, the member countries include China, Korea, Malaysia, Indonesia, Pakistan, Bangladesh, Nepal, Philippines, Iran, Myanmar, Sri Lanka, Singapore and Vietnam. CDC is the secretariat for implementing programmes of TCDPAP. Over the years TCDPAP has played an important role in developing cooperation amongst the countries in terms capacity building, developing consultancy opportunities and sharing of resources.
 - h) **Policy Initiatives**
Developed documents on Procedures for Selection of Consultants, Fee Structure for consultancy services and Standard Contract Conditions



For further information, contact

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